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NAPSR/CNPR Certification Exam study guide. Terms in this set (263) The FDA regulates the introduction of new drugs and enforces U.S. drug laws. True. Pharma companies must submit extensive data to the FDA demonstrating the safety and effectiveness of new drugs before receiving approval for sale. True. Learn NAPSR/CNPR Exam with free interactive flashcards. Choose from 33 different sets of NAPSR/CNPR Exam flashcards on Quizlet. CNPR Examination and Pharmaceutical Sales Manual Topics. The CNPR Certification - Pharmaceutical Sales Training Manual and examination consists of many topics and areas which are important to being or becoming a successful Pharmaceutical Sales Representative. The CNPR test topics include: THE PHARMACEUTICAL INDUSTRY. Pharmaceutical Industry ...Free flashcards to help memorize facts about Chapter 3. Other activities to help include hangman, crossword, word scramble, games, matching, quizzes, and tests.